

Mike is an experienced Company Director and Business Development Consultant, with a proven track record of success within B2B and B2C, both public and private sector. As a former director of a large organisation and business owner he has been a highly regarded Executive Coach, Trainer and Consultant for over 10 years

### Professional Expertise

A professional Coach, Trainer and Business Consultant Mike has worked with over 200 organisations across a broad spectrum of sectors and businesses. Approved by the University of Nottingham to deliver training to Post Graduate level he is also a recognised Innovation Specialist and business development expert with a sharp results driven focus.

### Selected clients

The University of Nottingham, Pera Training, Pera Consulting, Welsh Government, RCS plc, EMDA and numerous SME organisations in service and manufacturing sectors.

### Portfolio

- Executive Coaching for individuals and teams.
- Leadership and Management Training & Programme Design
- Design and Delivery of a range of skill based Coach Enhanced Training programmes.
- Strategy and Business planning
- Change Management consultancy, training and coaching to support organisations experiencing significant periods of change, re-organisational challenges and significant growth
- Business Development Consulting, with a particular emphasis on Strategy, Structure, Marketing & Skills
- Organisational re-engineering and customer alignment
- New Products and Service, innovation and development.

Mike Epton



**Previous Experience** Mike has held a number of senior positions in a range of organisations as well as owned and run his own SME businesses. As a Director of a large international aerospace company he ran significant manufacturing operations and controlled UK and Overseas sales, marketing and joint venture activities gaining considerable experience working at the most senior levels both at home and abroad, this experience has expanded across a number of organisations in the printing, electronics, marine and transport sectors. His own multi-site SME business enjoyed considerable success before being sold to a national competitor after which he began working as a consultant further developing his skills to help clients through coaching and training. After more than 10 years in the role he has worked with a huge range of organisations helping them to develop and successfully overcome change challenges with a mixture of Coaching, Training and Consultancy support.

### Professional Qualifications/Affiliations

- BA (Hons) Degree
- Ashridge International Director Programme
- Various consulting, coaching and training approvals
- Beer & Partners Associate regulated by the FCA (Financial Conduct Authority)
- University of Nottingham approved training provider
- Associate Innovation Specialist Pera
- Approved Growth Accelerator Coach
- Approved Innovation Coach
- Approved Access 2 Finance Coach
- Registered Leadership and Management trainer (Growth Accelerator Programme)
- Registered MAS consultant